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Todd Julian

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Todd Julian : Deter Minimize: The Facts You Need to Know About Home Security before purchasing it in order to gauge whether or not it would be worth my time, and all praised Deter Minimize: The Facts You Need to Know About Home Security:

1 of 1 people found the following review helpful. Helpful and Humorous. By Frances Martin If you're tired of worrying about home invasion but don't really know who to trust or what kind of alarm system to have installed in your home or

business then "Deter and Minimize" is a must read for you. Even though home security is a very serious problem the author grabs your attention and adds humor and interest, making this book a helpful tool to anyone who needs protection for their personal belongings and loved ones. This easy to understand guide to home security is highly recommended.

DO NOT buy (or be sold) a home, church, or business security system before you read Deter Minimize! Even if you already have a security system, this is a must-read. Way too many people think they have better security than they actually do. This book is a simple and fun read-a type of how-to guide for dealing with a security salesperson and purchasing a system. It is an entertaining work that is full of useful information on design, use, performance, and principles of home security systems. The author has taken a very dry and boring subject and has explained it in a simple, easy to comprehend, down-to-earth, conversational style that you would never expect from a work involving complicated electronic protection. Deter Minimize is completely unbiased, and is not written to sell you anything. Many households have been, and will be, sold home security systems by slick salespeople or promising do-it-yourself advertisements. Some are great. Some are not so good. Deter Minimize will help you stay away from the pitfalls of high-pressure sales pitches.

About the Author Todd Julian has been a security professional for many years, and does not make his living researching and writing books. He owns a security systems company, works hands-on in the trenches six days a week, and is constantly meeting with prospective new customers. The "salesman" systems have become the thorn in his side as the years have passed. Check out the footnote at the end of the book.